

FRONTIER REGIONAL SCHOOL DISTRICT

219 Christian Lane

So. Deerfield, MA 01373

Request for Proposals Internet and Related Services

General Information

Frontier Regional School District seeks competitive proposals for Internet service to begin July 1, 2010. Proposals are due January 15, 2010 and may be mailed or emailed to the applicant's address.

Contract

The contract awarded as a result of this RFP will be a fixed annual fee contract for the period from July 1, 2010 through June 30, 2011. The contract may be renewed for up to two periods of one year each at the mutual consent of the parties. Winning bidder must have a Service Provider Invoice Number (SPIN) assigned by the Schools and Library Division (SLD) of the Universal Service Administrative Company (USAC) for the purposes of E-rate discounting and must be willing to automatically discount quarterly billing.

Scope of Work

For each item in the table below, respond with specification, quantity discount information where applicable, and pricing.

Item/service	Specification	Discounting	Cost
Internet access, T1			
“Hops” to the Internet			
Number of static IP addresses included? Cost for additional?			
DNS hosting, number of domains included? Cost for additional?			
Router configuration/installation included?			
Support (list hours for live phone support)			
Monitored network?			
P2P T-1, at least 9 MBPS out to internet, or			
VLAN with 9 MBPS out to			

internet			
Burstable bandwidth option for video conferencing?			
SPIN (SLD of USAC)			
Co-location cost?			
Other			

Proposal Requirements

Each proposal must include at a minimum, each of the following:

1. Description of the services to be offered
2. Description of service area
3. Description of experience providing Internet Services in the Commonwealth of Massachusetts
4. Summary on the table provided, of the specifications and prices for services. (Note that it is NOT necessary that a proposer offer all options. It is also admissible for some pricing to be labeled as To Be Determined (TBD)).
5. Description of customer service options available, identifying the experience and location of persons providing customer service
6. List of not fewer than three institutional references who have used your services for at least eighteen months
7. Description of the network over which Internet Services are provided
8. History, for the past eighteen months, of failures of service within the Commonwealth of Massachusetts. (This history should include the dates, time, cause and duration of service outages.)
9. Statement that the offer made will be valid for 60 days from the proposal date