

FRONTIER REGIONAL/UNION 38 SCHOOL DISTRICTS

219 Christian Lane

South Deerfield, MA, 01373

Request for Proposals Internet & Related Services

General Information:

Frontier Regional / Union 38 School Districts seeks competitive proposals for Internet service and network infrastructure to begin July 1, 2012. Proposals are due January 20, 2012 and may be mailed or emailed to the applicant's address as indicated in Form 470. Technical questions may be addressed to Sandy Moya at 413-665-2118 or moyas@frsd.deerfield.ma.us

Specification of Work:

The Frontier Regional / Union 38 School Districts consists of six buildings throughout four towns. Each elementary school and the districts' Central Office will connect to the Frontier Regional School (high school), which will act as a central hub. The connection between all buildings should be a metro-e fiber network with minimum bandwidth requirements of 100 MB/s. A 100 MB/s dedicated internet connection is required at the Frontier Regional School, this will serve all buildings with high speed internet.

Contract:

The contract awarded as a result of this RFP will be a fixed annual fee contract for the period from July 1, 2012 through June 30, 2013. The contract may be renewed for up to two periods of one year each at the mutual consent of the parties. Winning bidder must have a Service Provider Invoice Number (SPIN) assigned by the Schools and Library Division (SLD) of the Universal Service Administrative Company (USAC) for the purposes of E-Rate discounting.

Scope of Work:

Item/Service	Specification	Discounting	Cost
Metro-E Fiber			
Dedicated Internet Access			
Construction and/or Installation Costs			
Number of static IP addresses included? Cost for additional?			
DNS hosting, number of domains included? Cost for additional?			
Any equipment included? Switches, routers, etc?			
Support (list hours for live phone support) also include response times in case of line outages			
Monitored Network? VLAN Supported?			
SPIN (SLD , USAC)			

Proposal Requirements:

Each proposal must include at minimum, each of the following:

- 1.) Description of the services to be offered.
- 2.) Description of service area.
- 3.) Description of experience providing Internet services in the Commonwealth of Massachusetts.
- 4.) Summary on the table provided, of the specifications and prices for services. (Note: it is NOT necessary that a proposer offer all options. It is also admissible for some pricing to be labeled as To Be Determined)
- 5.) Description of customer service options available, identifying the experience and location of persons providing customer service.
- 6.) List of no fewer than three institutional references that have used your services for at least eighteen months.
- 7.) Description of the network over which internet services are provided.
- 8.) History, for the past eighteen months, of failures of services within the Commonwealth of Massachusetts. (This history should include the dates, times, cause and duration of the service outage.)
- 9.) Statement that the offer made will be valid for at least 60 days from the proposal date.